

# **Company profile**

of

# **Diesel Equipment Trading B.V. (DET)**

The Netherlands

**Distributor of:** 



spare parts

International logistic handling partner of Mitsubishi Turbo Engines Europe B.V.

**Distributor of:** 



Industrial diesel engines and spare parts



### 1. Diesel Equipment Trading B.V. (DET)

Diesel Equipment Trading B.V. is the official distributor of Mitsubishi Diesel Engines in Belgium, the Netherlands and Luxemburg since 1988.

And we are the official Isuzu Diesel Engines distributor in the Netherlands and Belgium starting since 2011.



### **Company details**

Diesel Equipment Trading B.V. 100% private owned company.

VAT nr. NL 009140645B01 C. of C. Arnhem no. 10032038

<u>www.det-mitsubishi.com</u> <u>www.det-isuzu.com</u>

#### Location:

Bijsterhuizen 2209, 6604 LC Wijchen, The Netherlands. 445  $\text{m}^2$  office capacity and the storage capacity of our warehouse is 2860  $\text{m}^2$ 

Staff: 14 FTE's

Company business system:



https://en.wikipedia.org/wiki/Exact (software company)

Including WMS, CRM, barcode scanning and smart logistic.



#### 2. Products

## 2.1 Engines of Mitsubishi and Isuzu

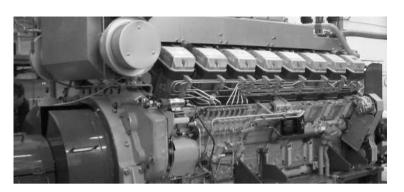
Sales of Industrial diesel engines of Mitsubishi and Isuzu engines. DET has over 100 engine available from stock.

Mitsubishi from 8 kW - 60 kW ( L, SL, SQ and SS series )



## Mitsubishi 500 kW~ 2000 kW (SR series)

S6R-PTA 570 kW@1500 rpm up to the S16R2-PTAW 2167 kW@1500 rpm or the S16R-Y2PTAW2 2180 kW@1800 rpm





Isuzu 10 kW – 350 kW (3CA1 power pack, 16 kW)



Isuzu 6HK1XY common-rail engine, 220 kW





## 2.2. Gensets of DENYO

## Sales of generator sets



Models from 12kVA - 150 kVA (Isuzu engines)

## 3. International logistic handling of Mitsubishi engines

Logistic handling for Mitsubishi Turbo Engines Europe B.V. (engine storage and handling)



MTEE engine stock



MTEE engine stock



#### 4. Parts

We only sell **genuine** Mitsubishi and **genuine** Isuzu parts. We supply engines and parts from stock the same day.







DET engine stock DET ( > 100 pcs)

To guarantee high level of service we need to have all common parts in stock, because of this, short delivery times are possible. We keep parts on stock of the current Mitsubishi diesel engine series like the; L, SL, SQ and SS and also of the well known SR series and SU parts are in stock. Besides Mitsubishi and Isuzu we have Japanese parts experience for more than 20 years. We supply Mitsubishi and Isuzu diesel engine parts.

The Parts team at DET consists of five highly experienced employees who can be contacted directly by phone, e-mail or Skype.

DET is positioned like no other to offer its customers short term delivery service. Key to this success is the large amount of stock kept. For diesel engines DET often has fixed packages of parts available, so that orders can be processed and shipped quickly. This way DET can have an order ready for shipment within an hour. In close cooperation with international forwarders, like FedEx, DPD, TNT orders are shipped the same day and delivered at your premises within 24 hours (depending on your location).

#### Documentation, web access to Mitsubishi Heavy Industries (MHI) and Isuzu.

DET has an unprecedented collection of Mitsubishi and Isuzu catalogues. Our employees use these on a regular basis as it enables them to help our customers with even the most specific questions. Often just the engine specification and serial number of a diesel engine or gen set is enough for us to establish which part the customer is referring to and which replacement parts are necessary. Next to documentation in the form of catalogues we also get a lot of our information from contact with several original equipment manufacturers, our own network. We have direct access to the service and spare parts web system of MHI and also direct access to the Isuzu service and spare parts web system.

#### 5. Service

DET distinguishes itself through excellent service. Support goes beyond contact by phone and email, DET specialists commonly visit customers at their premises. Also DET provides training for new customers at their premises.

Our services engineers are: Certified Common Rail Diagnostic Services engineers by Isuzu Motors.